



The West Bengal Power Development Corporation Limited

Invites

**EXPRESSION OF INTEREST
(EOI)**

from

Private Organization/ Entrepreneurs/ Sole Proprietorships/
Partnerships Cooperative Societies /Registered NGO/ Self Help Group

for

**Selection of Agencies for Fly Ash Brick based Manufacturing
MSME unitat STPS**

June-2022

Santaldih Thermal Power Station
P.O. -Santaldih Thermal Plant
Dist.-Purulia (WB)
PIN-723146

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NOTICE

INVITATION FOR EXPRESSION OF INTEREST(EOI)

NIT No.WBPDCL/STPS/NIT/E2812/22-23

Date: 20-06-2022

Online EOI is invited from the Private Organization/ Entrepreneurs/ Sole Proprietorships/ Partnerships Cooperative Societies /Registered NGO/ Self Help Group by Santaldih Thermal Power Station (STPS) for “Selection of Agencies for Fly Ash Brick based Manufacturing MSME unit at STPS”

Complete EOI documents can be viewed and downloaded from The West Bengal Govt. e-procurement Portal, <https://wbtenders.gov.in/nicgep/app>. Interested qualified parties can download the EOI document from aforesaid portal after online Bidder registration for e-tendering. However, the EOI is to be submitted online only on <https://wbtenders.gov.in/nicgep/app> up to last date and time of submission of tender.

THE BRIEF DETAILS OF THE EOI ARE AS UNDER:

Title of EOI	:	Selection of Agencies for Manufacturing Fly Ash Brick at STPS
EOI No.	:	WBPDCL/STPS/NIT/E2812/22-23
Qualification Requirement	:	Applicant having GSTN and PAN and capability of investment of Rs. 35 lakhs.
Publishing Date	:	30.06.2022
Opening/Upload date of EOI	:	01-07-2022
Last date for queries/ seeking clarifications	:	11-07-2022
Last date for submission of EOI/Application	:	25-07-2022 till 15:00Hrs
EOI/Application opening date	:	27-07-2022 at 15:00 Hrs
Response Validity	:	90 days from Bid/Application opening date.
Evaluation of Application	:	All applications will be evaluated based on the investment capabilities and others documents. After evaluation eligible applicants will be shortlisted for reverse bidding.
Reverse Bidding	:	Shortlisted applicant will be called for participation in reverse bidding and H1 bidder will be selected for agreement for brick manufacturing plant.

Interested Parties are requested to apply in the above referred EOI as per the detailed terms and conditions of the EOI documents.

Sd/-
General Manager
Santaldih Thermal Power Station

SECTION-I

1.1. INTRODUCTION

Santalidih Thermal Power Station (STPS), a Power Station of The West Bengal Power Development Corporation Limited (A Govt. Of West Bengal Enterprise), invites Expression of Interest (EOI) from applicants for empanelment of Agencies for production operation of Fly Ash Brick at the STPS. As per the requirement, STPS shall have an agreement with the Agency selected after reverse bidding for 5 years from the date of signing agreement.

The agreement term may be renewed for 3-year blocks on satisfactory performance of the MSMEs as well as at the sole discretion of the STPS/WBPDCL authority.

Prospective parties are requested to participate in the said EOI.

1.2. INSTRUCTION TO PARTICIPANT

1.2.1. Interested APPLICANTS may download the documents of EOI free of cost from [http:// wbtenders.gov.in](http://wbtenders.gov.in) or www.wbpdcl.co.in

1.2.2. Applicant may also send their queries related to EOI through e-mail at gnmondal@wbpdcl.co.in copy to: stpscontract@gmail.com

1.2.3. The APPLICANT is required to submit his EOI application complete in all respect in soft as well as hard form. The copy of EOI application shall be submitted in the tender portal and e-mailed to gnmondal@wbpdcl.co.in and copy to: stpscontract@gmail.com

1.2.4. **Important Dates:**

Opening/Upload date of EOI	:	01-07-2022
Last date for queries/ seeking clarifications	:	11-07-2022
Last date for submission of Bid/Application	:	25-07-2022 till 15:00Hrs
Bid/Application opening date	:	27-07-2022 at 15:00 Hrs
Response Validity	:	90 days from Bid/Application opening date (STPS authority may extend the validity if required)

- 1.2.5. For consideration of EOI, APPLICANT is required to participate in the tender portal and e-mail within 25-07-2022 at 15:00 Hrs
- 1.2.6. APPLICANT shall ensure that EOI application is complete in all respect, failing which the same shall not be considered.
- 1.2.7. APPLICANT shall **not require to pay any application fee.**
- 1.2.8. **No EMD is required to pay** at the time of application, EMD is required for shortlisted APPLICANT to participate in the reverse bidding.
- 1.2.9. STPS reserves the right to reject or accept any or all applications, cancel/withdraw the EOI process without assigning any reason whatsoever and in such case, APPLICANT shall not have any claim arising out of such action.

1.3. APPLICATION SUBMISSION:

- 1.3.1. Applications are to be submitted online through the website **<https://wbtenders.gov.in>**. It will be one folder and all documents relating to financial capabilities and statutory documents and past experience need to be uploaded.
- 1.3.2. All documents should be in PDF format only.
- 1.3.3. The documents uploaded shall be virus scanned and digitally signed using the Digital Signature Certificate (DSC).
- 1.3.4. It is a two-part selection process so the EOI contains two Part: a) Application Submission and b) Reverse Bidding.
- 1.3.5. After first part evaluation shortlisted applicant will only be eligible for participation on the reverse bidding

1.4. QUERIES

APPLICANTs may send their queries related this EOI to with e-mail through-mail at: gnmondal@wbpdcl.co.in and copy to: stpscontract@gmail.com.

Contract Person: Mr. J N Mondal, DGM(Env. & Safety), Ph. No. 8336903742

SECTION-II

INFORMATION TO APPLICANTS

2.1. INTRODUCTION

The West Bengal Power Development Corporation Limited (WBPDC) is a company owned by the Government of West Bengal with the goal to carry on inter alia the business of electric power generation and supply in the state of West Bengal, India. The thermal power plants under WBPDC are in Kolaghat, Bakreswar, Sagardighi, Santaldih and Bandel. The registered & Corporate Office of The West Bengal Power Development Corporation Limited has been functioning from its own office building at Plot- 3/C, LA-Block, Sector-III, Salt Lake City, Kolkata-700 106. WBPDC is having 17 units of Five Thermal Power Plant in West Bengal. Santaldih Thermal Power Station (STPS) one of the Power Station of WBPDC having capacity 500 MW(2X250MW). WBPDC is State Thermal Power Generating Company caters 85% power of the state of West Bengal.

Fly ash is a by-product of Thermal Power Plant which generate after burning of Coal. So proper utilization of fly ash is a responsibility of thermal Power Plant. So, for proper utilization of fly ash STPS is exploring the possibilities for setting up a brick manufacturing unit at its premises and production of bricks for its own requirements and for supply of local demands.

Therefore, STPS invites Expression of Interest (EOI) from Company/Private Organization/ Entrepreneurs/ Sole Proprietorships/ Partnerships Cooperative Societies /Registered NGO/ Self Help Group (herein after called APPLICANT) for agreement of brick manufacturing production. The agreement shall be signed with applicant for **5 years** and then renewal of three years block on satisfactory performance under discretion of WBPDC authority. The applicant can submit their bid/application for production operation and maintenance the brick manufacturing Plant.

2.2. OBJECTIVES

The objectives of empanelling of Agencies are as follows

- i. To increase the utilization of Fly Ash of STPS in ecofriendly manner
- ii. To develop an agency for production of Fly Ash Brick
- iii. To promote the use of Fly Ash Brick in local area

2.3. ELIGIBILITY CRITERIA FOR PARTICIPATION

- 2.3.1. Company/Private Organization/ Entrepreneurs/ Sole Proprietorships/ Partnerships Cooperative Societies /Registered NGO/ Self Help Group (herein after called APPLICANT) having GSTN and PAN shall be eligible to participate in EOI (In case of individual only PAN is mandatory).
- 2.3.2. Initial Investment capacity of the Applicant should be **minimum Rs.35 Lac.**

2.4. FACILITIES FOR THE AGENCY

STPS authority shall give the following facilities for the Agency.

- i. **Land:** Around 2500 Sqm of land owned by STPS in township or outside Plant area shall be designated for the total set up of the Fly Ash Brick Plant and its allied infrastructure that is plant shed with office room (not furnished), toilet block, brickfield with fencing and Agency shall be allowed by the STPS to construct the said plant and infrastructure for the purpose of brick manufacturing.
The selected Agency in this regard will be allotted the above required space for an initial term of five(5) years on monthly rent as decided by the WBPDC authority. The term may be renewed for 3-year blocks on satisfactory performance of the Agency as well as at the sole discretion of the WBPDC authority.
- ii. **Electricity:** Electricity supply and connectivity to be arranged by the agency on their own risk & cost.
- iii. **Water:** Arrangement of water for day to day operation of the Plant to be done by the Agency on their own risk & cost. STPS may extend necessary institutional help.
- iv. STPS shall extend all institutional helps in getting requisite clearance from the statutory authorities (viz. in respect of

pollution, Consent to establish, Consent to Operate etc). But all application and persuasion of the same to be arranged by the Agency.

- v. STPS authority or its Contractor working in the STPS premises shall procure fly ash brick from agency with a mutually agreed price.

2.5. SCOPE OF WORK FOR AGENCY

APPLICANT would be expected to do the following.

- i. Fly Ash to be collected by the Agency from the SILO of STPS at its own cost.
- ii. The Agency has to utilize **at least 300MT per month and up to 600MT** from STPS SILO. However Dry fly ash will be supplied subject to availability of requisite quantity of fly ash at STPS SILOs a relevant point of time.
- iii. Brick so manufactured shall be owned by the Agency.
- iv. Regular maintenance of the machine involved in Brick Manufacturing needs to be carried out by the Agency by qualified and trained staff and spares to be procured from the OEM. Agency shall execute the AMC order with the OEM within one month from the date of issuance of order for handing over the machine and the same shall be submitted to the Engineer in Charge and cost to be borne by the agency.
- v. The Agency shall have to supply Bricks to STPS or to any Vendor of STPS as mutually agreed rate on priority basis within 7 days of requisition from the STPS.
- vi. The Agency shall be responsible for the following:
 - a) Monthly rental to be paid for the use of STPS Land
 - b) STPS shall issue free fly ash to the agency, cost for loading, unloading and transport of Ash to be borne by the agency.
 - c) Transportation of dry fly ash from silo to ash brick manufacturing unit shall be done by the Agency through fully covered vehicle in an eco-friendly manner abiding by the rules & regulations of the West Bengal Pollution Control Board with all safety norms.
 - d) A yearly target amount of Fly Ash to be utilized for manufacturing of Brick.

- e) Quality Brick making confirming to IS 12843:2002
- f) Investment of working capital for selling of Bricks in market on cash & Credit
- g) Transportation of Bricks to market if required.
- h) Arrangement of raw materials that is OPC/PSC Cement of IS brand, Medium Sand, Stone Dust mixed with grit, Gypsum, lime if necessary.
- i) Necessary marketing activities for sale of Brick.
- j) The Agency shall be entirely responsible for safety and security of the Fly Ash Brick Manufacturing unit, infrastructure and other equipment.
- k) Agency will be responsible for procurement, installation, commissioning, day to day operation & maintenance of Brick Manufacturing unit at his own cost.
- l) **Housekeeping:** The Agency shall maintain good housekeeping in order to avoid fugitive emission and shall use proper PPEs for the workers of the ash brick manufacturing unit
- m) **End User Certificate:** The Agency shall have to submit end user certificate after completion of every financial year duly issued by registered Chartered Accountant. Format for End User Certificate is given in **Annexure-5**.
- n) After completion of the agreement agency should hand over clear site without any charge.
- o) Agency will not be allowed to use the land for any other business except Brick manufacturing and Brick storage purpose only.

2.6. PROCEDURE FOR SUBMISSION OF APPLICATION

Eligible APPLICANT may download the EOI and should submit filled in application form with all the Annexures given in Section-III.

2.7. CRITERIA FOR FINAL SELECTION OF AGENCY

REVERSE BIDDING:

After reviewing the eligibility of all the Applications, STPS authority will shortlist the best eligible applicants for auction/reverse bidding. A reverse bidding shall be held between the shortlisted agency. Before

the reverse bidding the shortlisted agency shall have to deposit an EMD amount of Rs.2,00000/- (Two Lakh only), which will be returned to the unsuccessful agency without any interest.

RESERVE PRICE:

Reserve Price for reverse bidding will be estimated based on the following criteria.

- i. Six Months' rental for the use of STPS Land is Rs.12,000/-
- ii. A premium of 8% on six months' rent i.e. Rs.960/-.

Hence sub-total of **Reserve price approx. Rs.13,000/-**

The bidders have to quote above the reserve price with an increment of minimum Rs 1000/- per bid. Participation of minimum two bidders shall be sufficient to conduct the auction. In case of re-auction, due to insufficiency of bidders, even a single quote above the reserve price shall be deemed to be a successful auction.

BID MONEY:

The H1 quote settled above the reserve price shall become the bid money. The H1 bidder shall deposit the one time bid money (non-refundable) within 15 days of successful conduct of the auction. On deposit of bid money, the H1 bidder shall become the successful bidder. In case the H1 bidder does not deposit the bid money within the time frame, the H2 or subsequent bidder(s) shall be approached as to whether they are willing to deposit the bid money at H1 rate.

SPACE ALLOTMENT:

The successful bidder shall be allotted the required space on receipt of 3 months' rent. An agreement between the successful bidder and power plant authority shall be executed thereafter. The EMD shall be kept as security deposit till the termination of the agreement.

2.8. PERFORMANCE GUARANTEE

- a) After selection of Agency through reverse bidding, STPS will sign an agreement with the Agency for 5 years subject to the following performance guarantee.
- b) The Agency shall have to ensure the yearly target quantity of Fly Ash utilization, if the quantity of utilization is less than the target quantity i.e.300MT per Month and in totality 3600MT per annum then party may impose for non-performance.

- c) The STPS reserves the right to close/cancel the contract at any stage in case of non-performance or without assigning any reason whatsoever.

2.9. PERFORMANCE SECURITY

The amount of the EMD deposited before participation of the Auction/reverse bidding shall be kept as security deposit till the termination of the agreement.

2.10. TERMINATION OF CONTRACT:

The contract will be terminated by the following cause:

- i. In case the lease land is found being used for any other purpose
- ii. Violation of pollution norms
- iii. Monthly rent due for more the six (6) months.
- iv. Dry fly ash not lifted more than six (6) months

SECTION-III

APPLICATION FORM AND ANNEXURES

3.1. Instruction to the APPLICANT:

- ❖ For expression of interest, Application Form and Annexures given in this Section shall be duly filled and sent to STPS by the APPLICANT in hard as well as softcopy.
- ❖ Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application.
- ❖ While Application forms submission, Applicant must ensure that they have provided following information without which EOI shall be rejected:
 - a. GSTN and/or PAN of firm (or individual if applying as individual) and supporting documents of the same.
 - b. Address/Contact number/ e-mail address/ Name of Contact person

3.2. ANNEXURE-1

APPLICATION FORM

*(To be submitted
on APPLICANT'S Letter Head but letter head is not required
if applying as individual.)*

To,

**The General Manager
Santalidih Thermal Power Station
P.O. Santalidih
Dist- Purulia
PIN-723146**

Dear Sir,

Photo of the
Principal applicant

Subject: Expression of Interest (EOI) for empanelment of Agency for manufacturing Fly Ash Brick at STPS.

Sir,

We have examined the EOI document, we, the undersigned, herewith submit our EOI in response to your _____, dated: _____ for empanelment of Agency for manufacturing Fly Ash

Brick at STPS”, in full conformity with the said EOI document.

- a) We are duly authorized to represent and act on behalf of ___ (name of the firm).
- b) We have read the provisions of the EOI document and confirm that these are acceptable to us. We further declare that additional conditions, variations, deviations, if any, found in our EOI shall not be given effect to.
- c) With reference to your invitation for EOI, we are furnishing herewith all the required details as per the prescribed Annexures-2.
- d) We hereby express our willingness that our offer/application shall be valid for 180 days from the date of opening of application.
- e) STPS and /or its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents and information submitted in connection with this application and to seek clarifications from our bankers/suppliers and clients.
- f) This application will also serve as authorization to seek/request information as deemed necessary from any individual or authorized representative of any institution referred in the supporting document provided by APPLICANT.
- g) STPS and /or its authorized representatives may contact the following nodal persons for further information on any aspects of the application:

Name and designation of contact Person	Address for Communication	Telephone No	Email ID

- h) This application is made in the full understanding that:
 - i. Through this EOI, STPS intends to identify interested and capable parties for agreement of manufacturing Fly Ash Brick. This EOI is not intended for empanelment of APPLICANT or pre-qualification of APPLICANT.
 - ii. EOI process will be subject to verification of all information submitted at the discretion of STPS.

- iii. STPS reserves the right to reject/accept or partially accept any or all applications, cancel/withdraw the EOI process without assigning any reason whatsoever and in such case, APPLICANT shall not have any claim against STPS arising out of such action.
- iv. The purpose of inviting this EOI is to identify the APPLICANTS through EOI who are interested to make an agreement for manufacturing Fly Ash Brick. Based on the outcome of Expression of Interest, STPS will select APPLICANTs for empanelment.
- v. Further the offer given by the applicant shall be valid till 180 days from the date of opening /applications received in EOI. In case any applicant, withdraw/or change its offer within 180 days from the date of opening of applicants received by EOI, the applicant shall be blacklisted and shall be debarred in future tender/EOI issued
- i) We would like to declare that there is no conflict of interest in the services that we will be providing under the terms and conditions of this EOI.
- j) We would like to declare that we are not involved in any major litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment and we are not under a declaration of ineligibility for corrupt or fraudulent practices
- k) The undersigned declare that the statements made and the information provided in the duly completed application are complete, true and correct in every detail.

SIGNATURE
(AUTHORIZED SIGNATORY)
(OFFICE STAMP)

DATE _____

NAME _____ DESIGNATION _____ PLACE _____

3.3. ANNEXURE-2

APPLICANT'S PROFILE

Applying as (Strikeout whichever is not applicable)	Private Organization/ Entrepreneurs/ Proprietorships/ Cooperative Societies /Registered NGO/ Self Help Group Sole Partnerships
Name & Address of organisation	
Name of the contact person	
Designation	
Postal Address for communication	
Contact no.	
Email	
GSTIN	
PAN	
Details of Company's Registration (Please enclose copy of the company registration document)	
Name of Registration Authority	
Registration Number and Year of Registration	
Company's Revenue for last 3 years (Year wise)/Bank Statement	
Company's net worth for the last year	

3.4. ANNEXURE-3

FINANCIAL CAPABILITY

FINANCIAL INFORMATION

Sl. No.	Name of the APPLICANT	Turnover (Rs/Lakh)		
		2017-18	2018-19	2019-20

3.5. ANNEXURE 4:

DETAILS OF BUSINESS

OTHER BUSINESS INFORMATION

Sl. No.	Details of other Business	Function of the Business

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3.6. ANNEXURE 5:

End-user Certificate for free issue of Dry Fly Ash

[In Original Letter head of Auditor (Chartered Accountant)]

Auditors Certificate for the Financial Year

To whom it may concern

We have checked the records produced before us and on the basis of the information / documents given to us , we hereby certify that M/s -----
 ---- (Name of the Brick Field) having its registered office -----
 ----- has obtain certificate “Consent to Operate from West Bengal Pollution Control Board for manufacturing of fly ash bricks/ blocks/tiles.

We further certify that ----- (Name of the Brick Field) has taken ----- MT of dry fly ash for the month of ----- from the silos at the existing facilities form SantaldihThermal Power Station of WBPDCCL at free of charge for manufacturing of fly ash bricks/ blocks/tiles in term of order No. -----dtd. ----- Issue d by Santaldih Thermal Power station.

As per your requirement the utilization details are as follows:

No	Particulars	Quantity / amount
	Quantity of dry fly ah collected from SantaldihThermal Power Station of WBPDCCL	
	Quantity of dry fly ash collected from other sources	
	Number of bricks / blocks (M ³) produced:	
	Number of bricks / blocks (M ³) sold	
	Number of bricks / blocks (M ³) unsold:	
	Aggregated sale price:	
	Amount of GST (IGST + CGST) Paid:	

It is further to certify that dry fly ash collected from the Santaldih Power Station of WBPDCCL has been fully utilized for manufacturing of bricks/blocks and for no other purpose.

Place:

Name of Chartered Accountant

Date:

Signature

Seal

**Signature of the Proprietor
of brick field**